

Working With An Agent



Why work with an agent?

- 1. It's Free!**—That's right, hiring an agent won't cost you a thing. It's the seller who pays the commission.
- 2. It's Convenient**—Targeting the right neighborhoods, finding homes that fit your criteria and scheduling showings can be a full time job. If you already work it can become daunting and overwhelming very quickly.
- 3. Market Knowledge**—Understanding the local market is key to finding the best home at the best possible price. Market knowledge is something that isn't easily attained in a short period of time.
- 4. Insider Knowledge**—A Real Estate Agent has access to many properties not yet on the market! Many transactions happen behind closed doors—before the property ever hits the market.
- 5. Access to Comps/Sales Info**—A Comparable Market Analysis is extremely valuable when you're considering how much to offer and ensure that you do not over pay for the property. This is just one way that a buyer's agent can save you money during the home buying process.
- 6. Mitigator of Emotions**—A good agent removes the 'emotion' in a transaction and helps all the parties keep on track with their goals.
- 7. Knowledge of Industry Standards, Legalities and Writing a Contract**—Purchasing a home is probably the single largest purchase that you'll make, it's important to be well represented.

**Partners
Mortgage
can help!**

If you need a Real Estate agent, Partners Mortgage can connect you with one of our trusted Real Estate partners. We only work with Real Estate agents that have a track record of excellence. Just ask your Mortgage Planner for a list of agents.

